February 2010

Dear Parent or Guardian:

In choosing Blair Academy, you have expressed your belief in the value of an independent school education. We realize that the cost of educating a son or daughter is a significant financial commitment and can be a challenge for many families.

To assist you in managing costs, we have arranged for several alternative payment plans.

> The **Monthly Payment Plan** allows you to pay annual expenses in 10 equal interest-free installments. The only cost to you is a non-refundable application fee that varies depending on when you register for the plan. Details and application are enclosed. If you have questions, or just need assistance, please contact Tuition Management Systems at 1-800-437-3430 (www.afford.com).
>
> **Your Tuition Solution** offers financing from $2,000 to $40,000 with flexible repayment terms ranging from 18-84 months. You can apply by phone or online by just contacting Your Tuition Solution at 1-800-920-9777 or www.yourtuitionsolution.com.

While considering these payment plans please remember that all enrollment fees and deposits must be paid directly to Blair Academy. If you have any further questions regarding tuition plans or any of the financial aspects of enrollment should be directed to Ms. Beth Flores (floreb@blair.edu) at ext. 5615, Ms. Debbie Gordon (gordod@blair.edu) at ext. 5630 or me (frickj@blair.edu) at ext. 5627.

Sincerely,

James Frick
Assistant Headmaster for Finance & Operations